

# Ergon boosts turnover and gains significantly more new customers

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**Ergon successfully closed the 2025 financial year with a turnover of CHF 80.3 million. The company gained more than 40 new customers. “The fact that we were able to acquire significantly more new customers in 2025 and at the same time exceed the 80 million mark in turnover is a testament to the hard work of our team and a sign of the trust that our customers have placed in us,” says Gabriela Keller, CEO of Ergon Informatik. “This growth shows that we are setting the right priorities with our solutions in security, finance, retail and healthcare.”**

## **Major client projects in retail, healthcare and finance**

In retail, Ergon continued its long-standing collaboration with Migros. Migros is rolling out a modernised version of the Ergon workforce management solution ZESAM across a large part of its organisation. The upgrade brings functional, technical and visual improvements and also supports the Migros Group in standardising its workforce processes. Originally developed together with Coop, the workforce management solution won silver in the “Business Software” category at the 2025 Best of Swiss Software Awards.

Ergon has made important progress in the healthcare sector. The company won significant framework agreements in the healthcare sector from USZ and the FOPH (Federal Office of Public Health) in the context of DigiSanté. Important milestones were also reached in work with existing customers. More than 1,500 medical practices now rely on the Axenita practice software developed in collaboration with Axon Lab AG. In 2025, particular focus was placed on adapting to the new TARDOC tariff system and expanding AI-supported processes, such as for the structured recording of patient consultations.

Ergon also set important priorities in the financial sector. CardX has added another major Swiss private bank to its client portfolio and implemented SEPA Instant Payments for incoming and outgoing transactions at the Liechtensteinische Landesbank. The solution includes real-time fraud prevention, 24/7 currency conversion and cross-account limits, thereby consolidating the role of CardX as a real-time payment authorisation platform. With DiVo, Schwyzer Kantonbank also launched a digital pillar 3a solution in mobile banking app – the first of its kind in the Finnova ecosystem.

## **Airlock continues to grow – strong momentum from Germany**

Airlock continued its strong growth in 2025, adding 20 new customers and achieving the highest annual turnover in its history. The growth was mainly due to the international business, with a focus on Germany, where Airlock won new mandates, particularly in the public sector and the financial sector. With projects at Health Info Net AG (HIN) and St.Galler Kantonbank, Airlock is also strengthening its position in the Swiss market, for example through the use of the Airlock Microgateway and enhanced security architectures with API security.

## **AI expansion and strategy as a driver of growth**

In 2025, Ergon significantly expanded the use of artificial intelligence in customer projects and in its own software development. The focus is on productive use cases, such as AI-supported analyses in

the healthcare sector or automated assistance features in specialist applications. At the same time, Ergon has continued to develop its AI strategy: teams are given targeted access to AI tools, systematically gain experience in projects and work according to clear guidelines for the responsible and secure use of AI. Ergon is thus laying the groundwork for integrating AI even more closely into its range of services and internal processes in the medium term.

### **Afinum as a new majority shareholder**

In the year under review, Ergon gained a new majority shareholder, Afinum. In 2026, the investment company will replace the previous anchor shareholders and future-proof its ownership, bringing additional experience to drive growth, innovation and the continuous development of its product portfolio. Many employees and all members of the Executive Board are shareholders and are working together with Afinum to further develop Ergon – with a clear focus on quality, reliability and customer needs.

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### **About Ergon Informatik AG**

As a leading Swiss provider of IT solutions and services, Ergon Informatik AG turns digitalisation trends into tangible customer value – from the initial idea through to market success. Ergon combines strategy, engineering and design expertise to deliver smart solutions for complex requirements. Its highly skilled experts develop user-friendly custom software as well as the internationally proven Airlock® Secure Access Hub for customers across a wide range of industries. The company was founded in 1984 and employs over 400 people.

For further information, please visit: [www.ergon.ch](http://www.ergon.ch)